# Corporate Finance - Deal Advisory Executive (newly qualified or 1-2 years post qualified)

## **JOB DESCRIPTION**

Reports to:	Directly to Managers/Directors, ultimately to the Partner.
Objective:	The corporate finance executive role is a wide-ranging and challenging position that requires an individual who is committed to personal growth and development. The role will entail deep involvement in mergers and acquisition transactions, fundraising and providing strategic insight. The individual, who will be able to think commercially, will be involved in complex mid-market transactions from planning and research through to execution and delivery.
Location:	Leeds or Sheffield (flexible and element of remote working)

# Working hours: Minimum 37.5 per week, worked between Monday to Friday

## Why BHP Corporate Finance is the one for you...

BHP Corporate Finance is an award-winning advisory team providing a full range of lead advisory services for corporates, management teams, investors, and funders. We specialise in every aspect of corporate finance. We've managed deals, sourced investment, developed growth plans and executed countless mergers and acquisitions over many years.

We are also shareholders of specialist global mergers and acquisitions advisory group Translink Corporate Finance. Through this, we have strong personal connections with more than 600 experts in over 30 countries from around the world, including key markets in Europe, North America, Asia, and Australia.

We support each other. We trust, encourage, and develop our staff because we know that it's our people who make us what we are.



Here are just some of the ways we help our team stay happy and healthy at work...

- First-class training
  - o Combination of soft-skills and technical courses
  - o Regular 1-2-1s and close working relationship with Directors/Partners
  - o Culture of investment in our people
- Work/life balance with remote and agile working
- Comprehensive wellbeing programme
- We encourage giving back by fundraising for charity and offering paid days out to volunteer
- We have an open-door policy that extends to every part of our day-to-day
- Relaxed dress code to match your diary
- Strong team culture with regular social events
- Translink network provides opportunity for overseas travel

Our mission is to be the firm of choice within our target markets, recognised not only for providing the highest quality advice to our clients but also for employing and developing the best people.

As a firm, we care about giving back to our staff but also to the wider community. We recognise that our staff all have personal reasons for supporting their favourite charities. This has allowed BHP to support those charities which our staff care passionately about, and this has proved successful.

On-market remuneration packages, including bonus and pension contributions.

# What your role at BHP Corporate Finance will look like...

## You will be...

- Preparing robust and well-considered financial forecasts,
- Preparing sales/investment/funding memoranda,
- Engaging with interested parties, private equity and debt funders,
- Working closely with legal, financial, and due diligence advisors in project managing M&A transactions,
- Overseeing analysts to prepare well-considered buyers' research or acquisition targets, reviewing work, and presenting to partners,
- Creating reports and financial summaries to assist with the appraisal of target companies,
- Liaising with M&A advisors across the globe in originating and advising upon cross border M&A transactions,
- Pro-actively researching and applying sector knowledge to assist in deal origination,



- Providing well-researched insight and sector knowledge to assist partners in advising clients on strategy,
- Supporting in the preparation of and analysis for pitch documents.

# Why you're the one for BHP Corporate Finance...

#### You will meet the following criteria:

- ACA, ACCA or CF qualified,
- Experience in colleague supervision and coaching, including the ability to plan workflows,
- Excellent analytical skills and ability to understand complex information quickly,
- Evidence of wider commercial awareness and understanding,
- Excellent IT skills, including experience of using the Microsoft suite of products particularly competent in Excel,
- Strong communicator and soft skills, able to engage meaningfully with clients and colleagues at all levels,
- Ambition and determination to contribute more broadly, including business development,
- Self-starter who is pro-active and can manage their own time and multiple projects to meet deadlines,
- Well presented, dynamic and personable.

BHP Corporate Finance is the specialist corporate finance team within BHP LLP, a leading independent firm of chartered accountants with over 400 professional and motivated individuals across 5 offices.

